

Why we lie and cheat?

We like to believe that a few bad apples spoil the virtuous bunch. But research shows that everyone cheats a little-right up to the point where they lose their sense of integrity.

Source:

**THE WALL STREET JOURNAL.
WSJ.COM -- By DAN ARIELY**

Not too long ago, one of my students, named Peter, told me a story that captures rather nicely our society's misguided efforts to deal with dishonesty. One day, Peter locked himself out of his house. After a spell, the locksmith pulled up in his truck and picked the lock in about a minute.

"I was amazed at how quickly and eas-

ily this guy was able to open the door," Peter said. The locksmith told him that locks are on doors only to keep honest people honest. One percent of people will always be honest and never steal. Another 1% will always be dishonest and always try to pick your lock and steal your television; locks won't do much to protect you from the hardened thieves, who can get into your house if they really want to. The purpose of locks, the locksmith said, is to protect you from the 98% of mostly honest people who might be tempted to try your door if it had no lock.

We tend to think that people are either honest or dishonest. We like to believe that most people are virtuous, but a few bad apples spoil the bunch. If this were true, society might easily remedy its problems with cheating and dishonesty. Human-resources departments could screen for

cheaters when hiring. Dishonest financial advisers or building contractors could be flagged quickly and shunned. Cheaters in sports and other arenas would be easy to spot before they rose to the tops of their professions.

But that is not how dishonesty works. Over the past decade or so, my colleagues and I have taken a close look at why people cheat, using a variety of experiments and looking at panoply of unique data sets - from insurance claims to employment histories to the treatment records of doctors and dentists. What we have found, in a nutshell: Everybody has the capacity to be dishonest, and

almost everybody cheats - just by a little. Except for a few outliers at the top and bottom, the behavior of almost everyone is

driven by two opposing motivations. On the one hand, we want to benefit from cheating and get as much money and glory as possible; on the other hand, we want to view ourselves as honest, honorable people. Sadly, it is this kind of small-scale mass cheating, not the high-profile cases, that is most corrosive to society.

Much of what we have learned about the causes of dishonesty comes from a simple little experiment that we call the "matrix task," which we have been using in many variations. It has shown rather conclusively that cheating does not correspond to the traditional, rational model of human behavior—that is, the idea that people simply weigh the benefits (say, money) against the costs (the possibility of getting caught and punished) and act accordingly.

Contd.. In next Newsletter with the Basic Matrix Task and experiments

Research shows that nearly everyone cheats a little if given the opportunity.

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Health & Hygiene Learning Programme (HeLP) @ Akchara Bala Bhavan, Attur
(New initiative from Helikx)

An awareness training programme on "Health & Hygiene" conducted for the school students of Akshara Bala Bhavan, Attur. Around 70 male and 60 female participants actively participated in this special health & hygiene programme. Basic information on Inbound/Outbound hygiene, Exploitation, Social networking and Surroundings were shared to the participants by our Facilitator Ms. P. Renu-priya and our Chairman Mr. G. Senthil Kumar.



Training Activities



Skill Development Training @ ITI OC, Palakkad. Out Bound Training conducted for the students of both school and college organized by **ITI Officers Club, Palakkad**. Activity based training conducted on **Interpersonal skills** and **Team work**.

Soft skills training @ Dr. NGP Arts and Science College. **Communication and Presentation skills** module training conducted for the second year BCA students of Dr. NGP Arts and Science College, Coimbatore.

Life skills Training @ NTL, Chennai. Around 60 call centre executives got trained in the second level of training @ NTL, Chennai on Effective Public Speaking. Around 250 call taxi drivers also got trained on Life Skills.

Soft Skills Training @ Kathir College of Engineering, Coimbatore.

Second level of training conducted for first year **MBA students of Kathir College of Engineering, Coimbatore** on **Effective Communication and Presentation Skills**.

Communication Skills (English) Training @ Avinashilingam University.

English language training conducted for II year Engineering students of Avinashilingam University. Basics to be followed in English was trained with various activities and exercises.

Aptitude Training @ Srinivasan Engineering College, Perambalur.

Second year MCA students of Srinivasan Engineering College, Perambalur got trained on Aptitude. Around 50 participated in this programme. This is our on-going project.

Problems faced by first year college students

Before we dive into the problems please remember that college is also meant to be fun! Never forget that and give yourself time to pursue your hobbies, to hang out with friends, to go out. College was never meant to be a chore. You are there because you want to.

Studying

Studying is much more difficult in college, there is no denying that. The reason is not only the complexity of the material, but also the new approach to

learning. In college you need to learn how to learn. If in high school you might have had a nice teacher who helped you through your tough times, in college you need to learn on your own. There is always extra reading to be done. They don't call it higher education for nothing. In college you have access to the whole wealth of human knowledge, from which you must learn to select what is meaningful to you.

New surroundings

College usually means moving to another city, sometimes much bigger than your hometown. This will take some getting used to. You may need to adapt to living in a dorm room, to cook for yourself, to save money, to commute every morning etc. You will be on

your own for the first time as college is the true transition into adulthood. You still have your family at home, but you can no longer depend on your parents, siblings, friends.

Relationships

College tests all relationships. Bonds made in college however do often last for a lifetime! If you're in a romantic [relationship](#) while going into college, this relationship will be tested. There are temptations, there is distance in some cases, both parties have extremely busy schedules. Long-time friends can often lose touch by going to school in different cities. Your family is no longer there to support you directly. You will definitely miss any nagging parents :) College gives you a new perspective and you will grow to care about your loved ones much more.

Contd... In Next News Letter.

Source: stefancando.hubpages.com

Bonds made in college however do often last for a lifetime!

Highest Paying Jobs in India Even With Less Education

Contd... from previous Newsletter...

Radio Jockey [RJ] and Video Jockey [VJ]:

Do you have the talent of talking continuously on varied topics of interest that keeps people away from getting bored by your talks? Do you like enjoying music all through the day? Then for what else are you waiting for, show up your talent in any of the auditions for RJ or VJ posts if they are hiring, as there is no scarcity for FM stations in the present metro cities and towns in the country.

So, if you have got immense information about what is happening in the world and want to share it with the people around you, then the best platform for you is to work as a Radio Jockey. Yes, as the FM stations are mainly established to focus on the young generation, RJs can be the best entertainers for them even when they

are travelling. Many youngsters start following few RJs, if they like the way they talk, things they discuss about etc. Similarly, to be a VJ also, you need to have the similar talent just like the RJs, but one quality that can be considered over here as the top one, is your beauty and your body language, as you will be observed not only by the way you talk, but also by the way you look like in front of the screens.

For these two professions, a degree in any stream is more than enough, but if you have good training in these fields, you can get into this field even easier. But remember, you need to have the knowledge of what is happening around you. The pay offered for these professions can be considered a good pay to lead a good lifestyle.

Stock Market professional:

To get into this career, you can straight away look out for a "Trainee" position



in any of the stock brokerage firms. So, if you are done with this training period and have some good experience in this field, then, you have a great chance of moving into higher positions in the same profession. But the point to be taken care in this profession is that, as the workload is more over here, you need to be very much careful even though it pays you really a well. If you are looking for any specific course regarding this field, then you can look towards the courses offered by National Stock Exchange. Apart from all these things, you need to be good enough to analyze situations in a better way and keep yourself calm always.

Source: jobs.siliconindia.com

Kathir College of Engineering, Coimbatore

First year **MBA** students of **Kathir College of Engineering, Coimbatore** will be trained on "**Competencies, Problem Solving & Decision Making and Thinking tools**". This is one of our continuous projects.

NGP Arts & Science College, Coimbatore.

2 days of training will be conducted for second year **BCA** of students of **NGP Arts and Science College, Coimbatore** on **Effective Presentation skills**

Srinivasan Engineering College, Perambalur.

Four days of **Aptitude training** will be conducted for first year **MCA** students of **Srinivasan Engineering College, Perambalur**. In this training, students will be trained in Reasoning and Quantitative Aptitude. This is also our continuous project.

New Travel Lines India PVT Ltd, Chennai.

Around 1700 car drivers and 200 call centre executives already got trained for Chennai's Leading travel service

provider, **N.T.L.** Around **400 more car drivers** will be trained in on Life Skills training in the month of March '13.

Avinashilingam University, Coimbatore

English Communication skills training will be conducted for second year Engineering students of Avinashilingam University in the month of March '13.

**TRAINING
ACTIVITIES
(March 2013)**

Three Elements of Student Teacher Relationship

Source: inner.org

The relationship between student and teacher, if it is to be maximally productive, must reflect certain attitudes and commitments of each to the other. Specifically, three elements must exist in a student's relationship to a teacher:

First, the student must respect his or her teacher and hold him in the highest esteem, for this is a necessary prerequisite to accepting his advice. Regarding someone who is only giving factual information, and not assuming the role of mentor, this condition becomes less critical. In relation to a spiritual advisor, however, the student needs to feel deference and admira-

tion, for this creates a willingness and desire to receive the teacher's instruction, even though this instruction may be uncomfortable and disconcerting at times.

Secondly, the student must trust the teacher's concern. The student must believe that the teacher always has his or her best interests in mind. If the student would sense some ulterior motive, some self interest, or even carelessness in the teacher's instruction, he or she would not be able to surrender whole heartedly to the teacher's advice, and this would make the entire exchange meaningless.

Finally, the student must commit himself or herself to following the in-

struction with utmost discipline, for only then can the intended effect be

realized. Just as a doctor's orders must be followed precisely, since failure to do so could cause more harm than good, so a teacher's "prescription" must be obeyed with equal conscientiousness and deference to his superior knowledge and authority.

The teacher also has three levels of responsibilities.

Contd.. In next Newsletter.



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Chairman's Column

Dear Readers,

Warm Greetings.

Happy to meet you once again through our News letter Aadhar...

Thanks for all your continuous and valuable feedback on our News letters.

Wow. . . What a response for our new product, **Training for Non-Teaching staff** in Schools and Colleges.

Summer has Started... Summer Special Courses from Helikx also about to start in the month of March 2013. We will be reaching with all our promotions regarding the courses. We have designed these courses for Students, Teachers as well as parents. They can opt for multiple courses based on their interest.

Expecting all your support and guidance for our new initiative.

Keep mailing ...

Thank you once again.



Our Chairman
Mr. G. Senthilkumar

CONTACT :

149, Alamelu Nagar, Opp. Thangamuthirai Fertilizer Godown, Pagalpatty, Muthunaicken patty Road, Salem - 636303.

+91-98427-33318 | info@helikx.com | www.helikx.com